

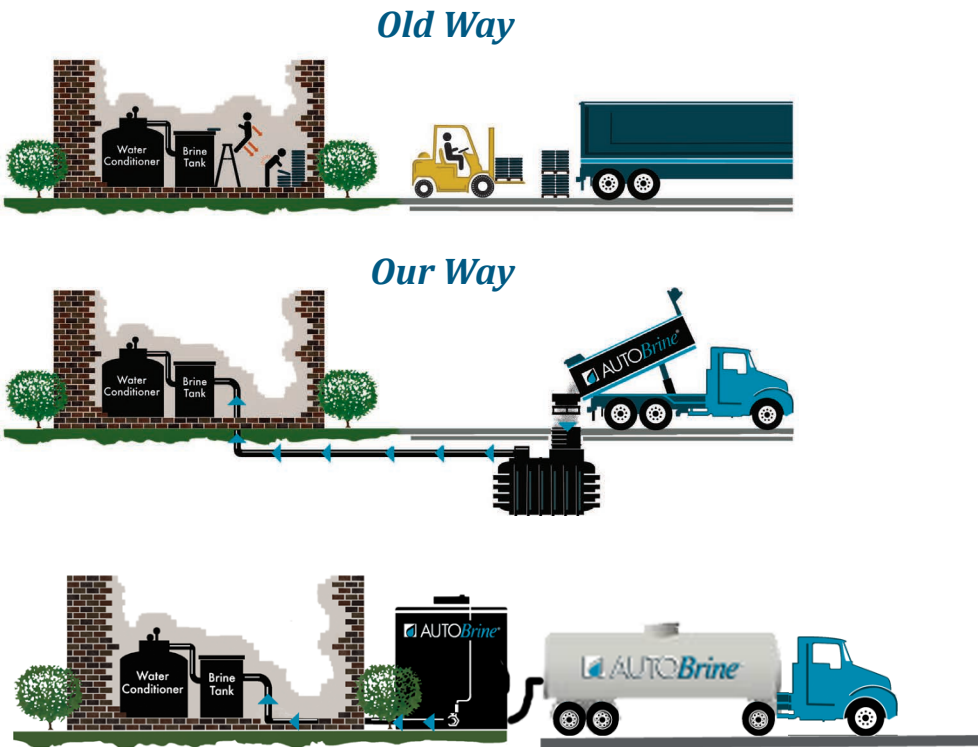
AUTOMATIC BRINE SUPPLY

The industry-unique AUTOBrine® system provides a best in class solution to this painstaking task and offers a simple way to manage salt brine levels to extend the life of your equipment. We offer a turn key solution that eliminates risk, reduces cost and improves carbon footprint. AUTOBrine® has one of the quickest ROI's for facility management equipment and service vendors.

WE'RE HERE TO SERVE YOU



www.AUTOBrine.com
549 W. Roseville Road
Lancaster, PA 17601
717-390-8580



SALT/SERVICE DIFFERENCE

Cost Savings
Risk Management
Green Initiative



"The tank is just the beginning®"

It is our privilege to continue to serve our AUTOBrine® customers for more than 25 years and to never have lost a customer.

In that time, our customers have saved thousands of dollars in labor costs by eliminating the handling and storage of bagged salt, reduced the risk of employee injury, and reduced non-recyclable waste by thousands of tons.

We remain committed to helping our customers meet their goals. We do this by offering 2 programs:

- All-Inclusive Salt/Service Plan
- Customer Loyalty Program

In addition to the full-service benefit customers receive when purchasing salt for the AUTOBrine®, customers accrue Loyalty Points toward the purchase of specialty salt or ice-melt products.



ALL-INCLUSIVE SALT/SERVICE PLAN

When loose salt or brine is purchased to be used in the AUTOBrine® from The Cope Company Salt (TCCS) these complimentary services are provided:

No-Worry Delivery - TCCS automatically delivers salt or brine to the AUTOBrine® on a monitored schedule. Loose salt is delivered using a patented, legal-for-trade truck mounted scale.

No Delivery Charge - No hidden costs for delivery.

Facility Expansion - TCCS will install up to 150 ft. of connection piping, timers, floats, and ball valves to connect new day-tanks to the AUTOBrine® for expansion at no charge. (In a contiguous building)

Service and Repair - As long as salt is purchased from TCCS there is no charge for service, preventative maintenance, or repairs. No unplanned budget expenses for this system.



Tank Cleaning - For loose salt systems TCCS will clean the bulk brine tank at no charge at pre-determined intervals to ensure the best operation of the system.

Reporting - TCCS will monitor salt usage and when an unusual change in salt/brine usage is detected the customer is alerted. This information may be used to enhance the performance of the softener system.

CUSTOMER LOYALTY PROGRAM

Loyalty Points can be used by the customer to receive credit towards products from TCCS. Customers accrue loyalty points as salt is purchased for the AUTOBrine®. For every ton of salt purchased, 5 points are earned, equal to \$5.00 towards specialty bagged salt or ice melt products.

- Points accrue with each delivery
- Points are redeemable only on products supplied by TCCS
- Points have no cash value
- 75% of accumulated point value can be redeemed once during a 12 month period
- Points expire after 18 months if not redeemed
- When redeeming points, request needs to be indicated on purchase order
- Customer must be on Salt/Service Agreement to redeem points

Call a sales associate to confirm point balance anytime.

717-390-8580

